

ANNUAL CONVENTION & EXPOSITION

TRAVERSE CITY 2018

WEDNESDAY, JUNE 6

7.00 PM - ONGOING CHILDREN'S MIRACLE NETWORK HOSPITALS: CREDIT UNIONS FOR KIDS SILENT AUCTION Main Lobby

7:00 PM - 9:30 PM **REGISTRATION AND INFORMATION** Peninsula/Tower Desk

7:00 PM - 9:30 PM INTERNET KIOSK **Tower Pre-Function Area** Sponsored by CU Direct

7:30 PM - 9:30 PM CORKS FOR A CAUSE NETWORKING EXTRAVAGANZA (Complimentary) Aerie and Level 17

9:30 PM - MIDNIGHT ALLOYA LIVE HOSPITALITY PARTY (Complimentary) Aerie and Level 17

THURSDAY, JUNE 7

ONGOING CHILDREN'S MIRACLE NETWORK HOSPITALS: CREDIT UNIONS FOR KIDS SILENT AUCTION Main Lobby

7:30 AM - 6:00 PM **REGISTRATION AND INFORMATION** Tower Desk

7:30 AM - 6:00 PM INTERNET KIOSK Tower Pre-Function Area Sponsored by CU Direct

7:30 AM - 6:00 PM ATTENDEE LOUNGE Manitou Sponsored by Member First Mortgage

CENTER STAGE!

9:15 AM - 11:15 AM OPENER, SPECIAL GUESTS AND KEYNOTE Michigan Ballroom • Dave Adams, CEO, MCUL & Affiliates

and CU Solutions Group® Chairperson, CU Solutions Group[®]

KEYNOTE | THE HERO EFFECT: BEING YOUR BEST WHEN IT MATTERS THE MOST Kevin Brown, Author Sponsored by LifeSteps™ Wallet

THURSDAY LUNCH OPTIONS

11:30 AM - 12:45 PM ECONOMIC ISSUES LUNCH THE MICHIGAN AND U.S. ECONOMY: WHAT NOW? WHAT NEXT? (Ticketed) **Tower Ballroom** · Charles Ballard, Economist

Sponsored by Mortgage Center 11:30 AM - 12:45 PM LUNCH IN THE PAVILION (Ticketed)

GUEST PROGRAMS

1.00 PM - 2.30 PM (All auest programs are ticketed) AFTERNOON AT THE SPA Spa Grand Traverse

VENDOR VIEW: A PERFECT 10 Peninsula B

 Autobooks • Fiserv

- Angott Search Group
- Multi-Bank Securities, Inc.

CONFERENCE EDUCATION SESSIONS 1.50 PM - 2.30 PM

READY OR NOT, IT'S SHOWTIME! LEADING HIGH-PERFORMANCE TEAMS IN A HIGH-PRESSURE WORLD Michigan Ballroom Bill Stainton

INSIDE THE POLITICAL BELTWAY: POSITIONING CREDIT UNIONS FOR SUCCESSFUL ADVOCACY Mackinac Jordan Kingdon Sponsored by MCUL & Affiliates

PLANNING FOR THE FUTURE: **BOARD SUCCESSION** Peninsula A

David Clendaniel

CYBERSECURITY AND THE C-SUITE Peninsula B Chris Gill Sponsored by CUNA Mutual Group

2.30 PM - 4.30 PM GENERAL EXPOSITION VIEWING Governors' Hall

4.30 PM - 5.30 PM MEMBERSHIP MEETING AND LEADERSHIP SUMMIT Tower C

6:00 PM - 8:30 PM CU SOLUTIONS GROUP® WELCOME RECEPTION (Included in registration; ticketed for guest-badge-only registrants) Pavilion and Pool Terrace In partnership with CUNA Mutual Group and Sprint®

FRIDAY, JUNE 8

ONGOING - 6:15 PM CHILDREN'S MIRACLE NETWORK HOSPITALS: CREDIT UNIONS FOR KIDS SILENT AUCTION Main Lobby

7:30 AM - 8:30 AM BREAKFAST BUFFET (Included in registration; ticketed for guest-badge-only registrants) Pavilion

7:30 AM - 6:00 PM **REGISTRATION AND INFORMATION** Tower Desk

7:30 AM - 6:00 PM INTERNET KIOSK Tower Pre-Function Area Sponsored by CU Direct

7:30 AM - 6:00 PM ATTENDEE LOUNGE Manitou Sponsored by Member First Mortgage

8:30 AM - 10:00 AM GENERAL EXPOSITION VIEWING AND PRIZE DRAWING

LUNCH AND LEARN ROUNDTABLES

12:30 PM - 1:45 PM (All Lunch and Learns are ticketed; LARGE ASSET SIZE: DIGITAL MODEL,

• David Clendaniel

MEMBER EXPERIENCE: JOURNEY MAPPING, DIGITAL MARKETING AND ANALYTICS Tower B Jeff Rendel

LENDING: BEST PRACTICES IN UNDERWRITING TOUGH LOANS AND EXPANDING BUSINESS LENDING Tower C • Don Arkell

MID ASSET SIZE: CYBERSECURITY AND NEW LINES OF BUSINESS Council • Jim Kasch

SMALL ASSET SIZE: TECHNOLOGY AND MEMBER GROWTH Director's • Scott Butterfield Sponsored by Multi-Bank Securities, Inc.

CANNABIS BANKING: WHAT'S THE BIG DEAL? Level 17 Sundie Seefried

12:30 PM - 1:45 PM LUNCH TO GO: FRESH AIR AND CONVERSATION (Ticketed) Pavilion

12:30 PM - 1:45 PM NETWORKING MEET UP Northwoods Boardroom • Greg Peters

CONFERENCE EDUCATION AND IGNITE SESSIONS

2:00 PM - 3:00 PM IGNITE Michigan Ballroom • Kevin Smith

IMPACT THROUGH INFLUENCE: PART 1 Mackinac • CC Cameron

GROW MEMBERSHIP AND NON-INTEREST INCOME THROUGH THE SPRINT[®] CASH REWARDS PROGRAM Peninsula A • Jeff Muglia Sponsored by Sprint®

USING DESIGN THINKING TO IMPROVE CREDIT UNIONS Tower A • Jim Kasch

IF ONLY THERE WERE A STEP-BY-STEP GUIDE TO THIS MERGING BUSINESS! Tower B • David Wheatley, Scott McFarland

and Heather Luciani Sponsored by Holzman Corkery, PLLC

MSHDA'S HOMEOWNERSHIP PROGRAMS: DELIVERING THE DREAM TO MICHIGAN FAMILIES Tower C

THE VIRTUAL MODEL: DEALING WITH UNSEEN MEMBERS Tower A Jim Kasch

WHAT? WE SHOULD HAVE A GROWTH STRATEGY! Tower B • David Wheatley, Scott McFarland

and Heather Luciani Sponsored by Plante Moran

MARIHUANA BUSINESSES: WHAT CREDIT UNIONS NEED TO KNOW Tower C

• Lance Boldrey and Elizabeth Khalil

NETWORKING MEET UP Northwoods Boardroom

• Greg Peters

CHILDREN'S MIRACLE NETWORK HOSPITALS: CREDIT UNIONS FOR KIDS

4:30 PM - 6:00 PM LIVE AUCTION COCKTAIL RECEPTION Michigan Ballroom

6:15 PM - 7:30 PM SILENT AUCTION CLOSES & ITEM PICKUP Main Lobby

SATURDAY, JUNE 9

8:00 AM - 1:00 PM CHILDREN'S MIRACLE NETWORK HOSPITALS: CREDIT UNIONS FOR KIDS AUCTION ITEM PICKUP **Tower Desk**

8:00 AM - 2:00 PM **REGISTRATION AND INFORMATION Tower Desk**

8:00 AM - 1:30 PM INTERNET KIOSK **Tower Pre-Function Area** Sponsored by CU Direct

8.00 AM - 1.00 PM ATTENDEE LOUNGE Manitou Sponsored by Member First Mortgage

9:00 AM - 10:30 AM HONOR AWARDS BREAKFAST PROGRAM WITH ENTERTAINMENT BY THE WATER COOLERS Michigan Ballroom

CONFERENCE EDUCATION SESSIONS

10:45 AM - 11:45 AM SOCIAL MISSION IMPACT AND INNOVATION SHOWCASE Council • Beth Troost Sponsored by the Michigan Credit Union Foundation

INBOUND MARKETING. AN INTRODUCTION TO LONG-TERM ENGAGEMENT Director's Daniel Curren Sponsored by CU Solutions Group®

NEW LINES OF BUSINESS; NEW STREAMS OF INCOME ROUNDTABLE Mackinac • Jeff Rendel

UNEXPECTED SITUATIONS:

SCHEDULE OF EVENTS

Lunches are located near meeting rooms) GROWTH AND EXPANSION Tower A

BACKPACKS FOR KIDS! Level 17

GET IN THE SWING: GOLF PRO CLINIC (Meet at clubhouse at 12:45 PM) Grand Traverse Resort and Spa Golf School

CONFERENCE EDUCATION SESSIONS

1:00 PM - 1:40 PM

HOW TO ACHIEVE THE IMPOSSIBLE! Michigan Ballroom

Billy Riggs

Pavilion

YOU CAN BUY MORE THAN YOU REALIZE Mackinac

Michael Bell

NETWORKING MEET UP Northwoods Boardroom

Greg Peters

CREDIT UNIONS: A SOCIAL CAUSE OR A BUSINESS MODEL Peninsula A

• David Clendaniel Sponsored by Easy On Hold

Governors' Hall

GUEST PROGRAM

9:45 AM - 3:30 PM

TRAVERSE CITY SPLENDOR: DOWNTOWN SHOPS AND A WINE TRAIL STOP (Ticketed) Main Entrance

CENTER STAGE!

10:15 AM - 12:30 PM SPECIAL GUESTS AND KEYNOTE Michigan Ballroom

- Dave Adams, CEO, MCUL & Affiliates and CU Solutions Group®
- John Buckley, Chairperson, MCUL & Affiliates
- Jim Nussle, President & CEO, Credit Union National Association
- State Representative Lee Chatfield
- U.S. Senator Debbie Stabenow
- Ken Ross, President/COO, MCUL & Affiliates

KEYNOTE | SEAMLESS! CRIME, BIG DATA AND THE CASHLESS FUTURE

 Anders Sorman-Nilsson, Founder, Thinque Sponsored by Intuit TurboTax®

Nancy Baker Sponsored by Michigan State Housing Development Authority

NETWORKING MEET UP Northwoods Boardroom

• Greg Peters

CANNABIS BANKING: BOOTS ON THE GROUND PERSPECTIVE Level 17

• Rachel Pross

CONFERENCE EDUCATION SESSIONS

3.15 PM - 4.15 PM VENDOR VIEW: A PERFECT 10 Council

- Madison Investment Advisors
- ComplySight
- Destination Compliance
- Easy On Hold

IMPACT THROUGH INFLUENCE: PART 2 Mackinac

• CC Cameron

UNEXPECTED SITUATIONS: RESPONDING AND STAYING SAFE Peninsula A

 Henry Revna (Repeats on Saturday)

RESPONDING AND STAYING SAFE Peninsula A

• Henry Reyna (Repeated from Friday)

IDENTIFYING AND RESPONDING TO HUMAN TRAFFICKING Peninsula B

• Sara Morley LaCroix

CUES NETWORKING LUNCH

12.00 PM - 1.15 PM

WINNING THE HEART INSIGHTS FOR EMPLOYEE ENGAGEMENT AND MOTIVATION (Ticketed) Tower Ballroom • Josh Allison, Founder, ThinkCafe

Sponsored by CUES Michigan Council

CLOSING SESSION

1:30 PM - 3:00 PM IT'S A WRAP! Michigan Ballroom

• Judson Laipply, Inspirational Comedian



ANNUAL CONVENTION & **EXPOSITION**

TRAVERSE CITY 2018

GRAND TRAVERSE RESORT AND SPA FLOOR PLAN

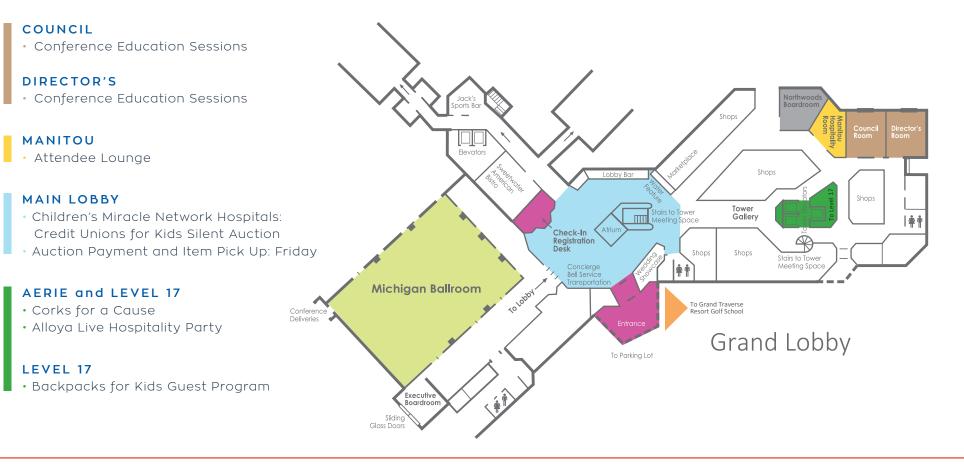
GRAND LOBBY

MICHIGAN BALLROOM

- Center Stage! Special Guests and Keynote
- Conference Education Sessions
- IGNITE
- Children's Miracle Network Hospitals:
- Credit Unions for Kids Live Auction and Cocktail Reception
- Honor Awards Breakfast Program with The Water Coolers
- Closing Session: It's a Wrap!

MAIN ENTRANCE Guest Program: Traverse City Splendor

- Northwoods Boardroom
- Networking Meet Ups



LOWER LEVEL

TOWER BALLROOM

- Economic Issues Lunch
- CUES Networking Lunch

TOWER A

Conference Education Sessions

TOWER B

Conference Education Sessions

EXTERIOR

OUTDOOR PAVILION

- Lunch in the Pavilion: Thursday
- CU Solutions Group[®] Welcome Reception
- Breakfast Buffet: Friday
- Lunch to Go: Friday

GRAND TRAVERSE RESORT GOLF SCHOOL

• Golf Pro Clinic Guest Program

